

#### Why buy with Habitat?

- Proven program with 30+ years of experience preparing households for successful homeownership
- 1,500+ local homeowners have bought with Twin Cities Habitat
- Access to an affordable, fixed-interest mortgage
- Access to affordability and closing cost assistance
- Buy a home built or rehabbed by Twin Cities Habitat -OR- work with a Realtor to find a home on the open real estate market

#### Are you eligible? You may be, if you...

- Are a first-time homebuyer (cannot have owned a home during the past three years)
- Live in the Twin Cities seven-county metro area for at least one year and want to buy a home there
- Have a credit score 580 or higher (620+ preferred)
- Have an annual income within 30–80% of the area median\*

# Get the tools you need to succeed!

**One-on-one financial coaching** with a customized action plan to manage your budget, pay off debt, understand credit, and save for your home purchase

#### Homebuyer education classes

prepare you for the responsibilities of homeownership

#### Post-purchase support

provides maintenance advice, resources and opportunities to connect with your community

Could homeownership work for you?

## Get started at home.tchabitat.org



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## **The Habitat Homebuying Journey**

1.



## Introduction to Habitat and questionnaire

Watch videos online about buying with Habitat, and complete the questionnaire.

## 2.

## Mortgage ready

3.

Your financial coach will work with you to set goals and build a plan to become mortgage ready. When you are mortgage ready, staff will get you registered for homebuyer education, then you can choose a homebuying path.



## **Choose a homebuying path**

Based on your household income, you may be eligible to:

### Option 1

4.

#### Education

Learn about homeownership through our education courses.



#### Buy a Habitat home

Habitat builds and renovates homes in the seven-county metro area.



#### Selection process

Homes available for purchase are sent monthly.

## Option 2



**Education** Learn about homeownership through our education courses.

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**Buy a Habitat home on the open market** Work with a Realtor to find a home for sale in the seven-county metro area.

#### Get pre-approved with TCHFH Lending, Inc. Pre-approval letters indicate what homes you can afford.

Search for homes with a Realtor Work with a Realtor you choose.

## Submit loan application

Once you find a home to purchase, then you apply for a mortgage through TCHFH Lending, Inc.



## **Close on your home**

Complete the home closing process and get the keys to your new home!