# **First Universalist Church Board of Trustees**

# November 19, 2015

# **Board Packet**

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| Date: | November 13, 2015                    |
|-------|--------------------------------------|
| То:   | First Universalist Board of Trustees |
| From: | Cindy Marsh, President               |
| Re:   | November 19, 2015 Meeting            |

Our November worship theme is "Border crossing – or moving beyond our personal, social, and cultural experience of the world and experiencing life from another vantage point – is spiritual work." This theme resonates for me as I was privileged to recently experience a two week people to people cultural exchange in Cuba and learned so much about the culture, arts, and political, social and economic situation through interaction with Cuba's friendly, vibrant, and resilient people. I am glad to be back and still sorting out the spiritual work and learning. I hope to continue border crossing at home – it seems harder to do in our own land yet such an important part of our spiritual work.

# Remember that we are having Trustee photo's taken 5:30 – 6:30 pm before the meeting.

Each month we focus on at least one big picture topic that results in decision and action. Our topic this month is a continuation of last month's discussion about **increasing inclusion in leadership at First Universalist**; the expected out come is clear guidance to the Nominating Committee (Nom Com) about the desired leadership slate for our senior leadership roles.

As you think about this topic, keep the *Choice Points* questions in mind. Also, think about ideas we might provide, including actions we might take as Trustees, to help with the process of recruiting. It is not our job to tell the Nom Com how to do their work, but I know as a church we will have to try some new approaches to broaden our leadership candidate pool.

Other major agenda topics slated for our November meeting include **adoption of our 2015-16 Board goals**. I've incorporated the input from our October discussion into the goals document; if you have further refinements and can get them to me by Wednesday I'll edit the goals document for the meeting. It is important that we solidify our Board goals, as these will be used to shape our agendas and work going forward. **Review of the first quarter financial results** is another key topic this month.

This time of year work and personal lives become exceptionally busy. I hope you all have a chance for reflection and renewal during this busy season. See you all on the 19<sup>th</sup>.

#### First Universalist Church of Minneapolis Board of Trustees Meeting 19 November 2015 6:30 p.m. Cummins Room Agenda

### 6:30 Call to Order

• Lighting of the Chalice

May this flame that burns before us light our way, informed by the wisdom of leaders gone before, and inspired by the trust that we have been given as stewards of this Church. May we have vision, compassion, and courage as we serve this congregation now and for the generations to come.

- Reading
- Check-in/thought question

#### 6:50 Consent Agenda

- Approval of minutes from October meeting
- Acceptance of attendance and membership numbers
- Acceptance of updated monitoring schedule
- Acceptance of Jack Gaede Congregational Sponsorship

#### 6:55 September Meeting evaluation report

#### 7:00 Items from Senior Minister

- Highlights from SM Report
- Exit interviews (from monitoring schedule)
- 7:10 Finalize and adopt 2015-16 Board Goals

#### 7:20 Discussion: Increasing inclusion in leadership

• Expected outcome: guidance to Nominating Committee on recruiting leadership candidates

#### 8:05 Break

#### 8:10 Finance Committee Report

• First Quarter financials (monitoring schedule)

#### 8:30 Governance Committee Report

#### 8:45 Items from the President

- Working Session on January 9 topic and objectives
- Other working sessions?
- Conversations with congregants

#### 9:00 Adjournment

### First Universalist Church of Minneapolis

Board of Trustees Meeting

#### Minutes

#### October 15, 2015

#### I. Attendance.

<u>Trustees Present</u>: Dave Bach, Marion Bauer, Jill Braithwaite, Eric Cooperstein, Cindy Marsh, Christina Nicholson, Dick Niemiec, Richard Spratt, Karin Wille.

Staff Present: Rev. Justin Schroeder

The meeting convened at 6:35 with the call to order and chalice lighting.

The Trustees discussed, as reading and spiritual reflection, the poem "Fire" by Judy Brown.

### II. Consent Agenda – moved and approved.

- Approval of minutes from September 17 meeting
- Acceptance of attendance and membership numbers
- Acceptance of Affiliate agreement with Rev. Ashley Horan (Executive Director of MUUSJA)•

### III. Items from the Senior Minister

Rev. Schroeder reported on current projects around development and fundraising, the solar garden efforts, and RJLT working groups.

## IV. Living into our Racial Justice Resolution

Following the congregation's adoption of the Racial Justice Resolution at the annual meeting this past June, questions have arisen from congregants about the Board's role on implementation of our racial justice resolution, the reason the church purchased and displayed a second black lives matter banner near the parking-lot entrance to church, and what our Church's relationship is with the Black Lives Matter movement.

There was a consensus amongst the Trustees that the racial justice resolution reflects the Board's position on racial justice issues. The resolution does not suggest any formal relationship with the Minneapolis or St. Paul chapters of the Black Lives Matter (BLM) movement and no formal relationship is contemplated, although the Board recognizes that many congregants and, on occasion, our ministers, have attended BLM events and protests. President March and Reverend Schroeder will publish articles in the Liberal with this message.

The Trustees also discussed their own role in conveying to members of the congregation what our position is on racial justice issues and how we might become better versed in discussing those issues. Possible board role-play exercise, explaining the Board's position on racial justice and the racial justice resolution. Also, the Trustees should communicate to the congregation that the Board intends to use a racial justice lens in doing its work and to adopt church policies based on equity. Another step that the Board needs to take is to engage in some strategic planning around how we sustain our focus on racial justice over the next several years.

## V. Board Goals

The Trustees discussed the draft goals for the 2015-16 church year. The Board expects to make final adjustments and adopt the goals at the next meeting.

## VI. Review of Staff Work Plan

Reverend Schroeder and Reverend Crow presented an overview of the annual staff work plan. This plan specifies the tactics and initiatives, organized around our visionary goals and related to our strategic plan, that the staff plans to achieve this year. While progress is planned within each of the four goal areas (Worship, Faith Formation, Supportive Community, and Faithful Action) staff will focus attention on "resources and infrastructure", implementing systems that allow us to be more effective in our ministry, building out the church's development and stewardship capacity, and ensuring that staff have the training and skills they need to succeed and thrive in new roles and within the new structure. Reverend Schroeder reported that the staff feels energized and ready to build the strengths of last year - the elimination of RE Fees, spiritual growth and deepening, a Racial Justice Resolution, and a strong sense of "shared ministry" between staff, lay-leaders, and Board members. President Marsh reported that she had reviewed the staff work plan with Reverend Schroeder and Reverend Crow and that there did not appear to be any significant issues that required the Board's attention.

### VII. Finance Committee Report

There was a very brief finance committee report, in the interest of time and given that we are very early in the church year. So far, the budget is proceeding according to plan.

### VIII. Governance Committee Report

Richard Spratt, Chair, reported. The Governance Committee revisited the Congregational Covenant. After discussions amongst the governance committee, with President Marsh, and with Rev. Schroeder, there was a recommendation that the Board withdraw the covenant from the agenda for the 2016 Annual Meeting and not seek adoption of a covenant from the congregation. A motion to that effect was moved and second. The motion was approved by a vote of 8-1.

The meeting adjourned at 9:18 p.m.

# **October Attendance**

|                     |      |       | 2015 |      |       | 2014 |
|---------------------|------|-------|------|------|-------|------|
| Adults              | 9:30 | 11:15 |      | 9:30 | 11:15 |      |
| 1st week            | 328  | 242   | 570  | 240  | 308   | 548  |
| 2nd week            | 248  | 287   | 535  | 239  | 275   | 514  |
| 3rd week            | 225  | 205   | 430  | 243  | 268   | 511  |
| 4th week            | 300  | 294   | 594  | 295  | 345   | 640  |
| 5th week            |      |       |      |      |       |      |
|                     |      |       |      |      |       |      |
| Monthly Total       | 1101 | 1028  | 2129 | 1017 | 1196  | 2213 |
| Average for October | 275  | 257   | 532  | 254  | 299   | 553  |
|                     |      |       |      |      |       |      |
| RE                  |      |       |      |      |       |      |
| 1st week            | 233  | 186   | 419  |      |       |      |
| 2nd week            | 28   | 20    | *48  |      |       |      |
| 3rd week            | 104  | 81    | *185 |      |       |      |
| 4th week            | 202  | 205   | 407  |      |       |      |
| 5th week            |      |       |      |      |       |      |
|                     |      |       |      |      |       |      |
| Monthly Total       | 567  | 492   | 1059 |      |       |      |
| Average for October | 141  | 123   | 264  |      |       |      |
|                     |      |       |      |      |       |      |
| Combined Average    | 416  | 380   | 796  | 254  | 299   | 553  |

\*Sabbath Sunday, multigenerational service 2nd week.

\*MEA weekend, no 6th-12th grade RE classes 3rd week.

#### First Universalist Church OCTOBER 2015 Statistical Report November 19, 2015

#### **MEMORIAL SERVICES: 0**

#### MARRIAGES/SERVICES OF COMMITMENT: 0

#### **MEMBERS FOR APPROVAL: 8**

Carrie and Christopher Schoeder, Eden Prairie Cyrus Farivar, Minneapolis Mary Ellison, Minneapolis Gail Price, Bloomington Sararosa Davies, St. Paul William G. Rice and Amber Fors, Minneapolis

#### **MEMBERS REINSTATED: 1**

Virginia Halloran

#### **MEMBERS FOR REMOVAL: 2**

Adrienne Alexander and Judith Ream

#### **CHILDREN DEDICATED: 0**

|                | To Date   | End of Year | Totals    |           |           |
|----------------|-----------|-------------|-----------|-----------|-----------|
| MEMBERS        | 2015-2016 | 2014-2015   | 2013-2014 | 2012-2013 | 2011-2012 |
| (Fiscal Year)  | 8         | 58          | 46        | 110       | 76        |
| TOTAL MEMBERS: | 927       | 920         | 921       | 1030      | 953       |

#### TOTAL MEMBERS AS OF THE LAST MEETING: 920

To be added: 9

To be removed: 2

**TOTAL MEMBERS: 927** 

|           | POLICY  | METHOD                             | FREQUENCY                          |
|-----------|---|------------------------------------|------------------------------------|
| July      | Financial condition   | Internal                           | Monthly                            |
|           | Attendance and membership numbers   | Internal                           | Monthly                            |
|           | Staff and significant volunteer changes   | Internal                           | Monthly                            |
| August    | Financial condition   | Internal                           | Monthly                            |
|           | Attendance and membership numbers   | Internal                           | Monthly                            |
|           | Staff and significant volunteer changes   | Internal                           | Monthly                            |
|           | Financial plan (fourth quarter financials) (FMT)  | Internal                           | Quarterly                          |
|           | Strategic plan (annual work plan) (GMT)   | Internal                           | Semiannual                         |
| September | Financial condition   | Internal                           | Monthly                            |
|           | Attendance and membership numbers   | Internal                           | Monthly                            |
|           | Staff and significant volunteer changes   | Internal                           | Monthly                            |
|           | Prior year financial condition;review/audit (FMT)   | Internal                           | Annual                             |
|           | Treatment of staff - job descriptions and position criteria   | Direct inspection                  | Annual                             |
|           | Staff grievance procedure (GMT)   | Direct inspection                  | Annual                             |
|           | Treatment of volunteers*  | Internal report; direct inspection | Annual                             |
| October   | Financial condition   | Internal                           | Monthly                            |
| 001000    | Attendance and membership numbers   | Internal                           | Monthly                            |
|           | Staff and significant volunteer changes   | Internal                           | Monthly                            |
|           | Protection of assets (note FMT monitoring schedule is annual only) (FMT)  | Direct inspection                  | Semiannual                         |
|           | Investment and financial policies (FMT)   | Direct inspection                  | Annual                             |
| November  | Financial condition   | Internal                           | Monthly                            |
|           | Attendance and membership numbers   | Internal                           | Monthly                            |
|           | Staff and significant volunteer changes   | Internal                           | Monthly                            |
|           | Financial plan (first quarter financials) (FMT)   | Internal                           | Quarterly                          |
|           | Staff-volunteer grievances (GMT)  | Internal                           | Semiannual                         |
|           | Exit interviews   | Internal report                    | Annual                             |
| December  | Financial condition   | Internal                           | Monthly                            |
|           | Attendance and membership numbers   | Internal                           | Monthly                            |
|           | Staff and significant volunteer changes   | Internal                           | Monthly                            |
| January   | Financial condition   | Internal                           | Monthly                            |
| -         | Attendance and membership numbers   | Internal                           | Monthly                            |
|           | Staff and significant volunteer changes   | Internal                           | Monthly                            |
|           | Review physical plant for capital improvements (FMT)  |                                    | Annual                             |
|           | RFP for audit/review (FMT)  |                                    | Annual                             |
|           | Treatment of staff - salary ranges aligned to market and job  | Internal report                    | Annual                             |
|           | descriptions<br>Financial obligations - deferred, long term comp and benefits   | Internal report                    | Annual                             |
|           | Financial condition   | Internal                           | Monthly                            |
| Fobruary  |   | niterial                           | Monthly                            |
| February  |   | Internal                           | Monthly                            |
| February  | Attendance and membership numbers   | Internal<br>Internal               | Monthly<br>Monthly                 |
| February  | Attendance and membership numbers<br>Staff and significant volunteer changes  | Internal                           | Monthly                            |
| February  | Attendance and membership numbers<br>Staff and significant volunteer changes<br>Financial plan(second quarter financials) (FMT)   | Internal<br>Internal               | Monthly<br>Quarterly               |
| February  | Attendance and membership numbers<br>Staff and significant volunteer changes<br>Financial plan(second quarter financials) (FMT)<br>Review of annual workplan (strategic workplan) (GMT) | Internal<br>Internal<br>Internal   | Monthly<br>Quarterly<br>Semiannual |
| February  | Attendance and membership numbers<br>Staff and significant volunteer changes<br>Financial plan(second quarter financials) (FMT)   | Internal<br>Internal               | Monthly<br>Quarterly               |

| MONTH | POLICY   | METHOD               | FREQUENCY  |
|-------|--|----------------------|------------|
| March | Financial condition  | Internal             | Monthly    |
|       | Attendance and membership numbers                                    | Internal             | Monthly    |
|       | Staff and significant volunteer changes                              | Internal             | Monthly    |
|       | 3-year financial plan/budget (FMT- NEW)                              | Direct inspection    | Annual     |
|       | Annual budget (FMT)  | Internal             | Annual     |
| April | Financial condition  | Internal             | Monthly    |
|       | Attendance and membership numbers                                    | Internal             | Monthly    |
|       | Staff and significant volunteer changes                              | Internal             | Monthly    |
|       | Protection of assets (note FMT monitoring schedule is annual only)   | Direct inspection    | Semiannual |
|       | Financial review (audit/review)                                      | Internal             | Annual     |
|       | Congregational survey  | Internal             | Annual     |
| Мау   | Financial condition  | Internal             | Monthly    |
|       | Attendance and membership numbers                                    | Internal             | Monthly    |
|       | Staff and significant volunteer changes                              | Internal             | Monthly    |
|       | Financial plan (third quarter financials) (FMT)                      | Internal             | Quarterly  |
|       | Staff-volunteer grievances (GMT)                                     | Internal             | Semiannual |
|       | Membership and attendance trends                                     | Internal             | Semiannual |
|       | Ends outcomes review   | Internal             | Annual     |
|       | Congregant grievances  | Internal (report)    | Annual     |
|       | 2014 only: Staff job descriptions                                    | Direct inspection    | 2014 only  |
|       | Staff survey   | Internal (report)    | Annual     |
|       | Note: In addition to May's monitoring items, the Board needs to appr | ove budget in May.   |            |
| June  | Financial condition  | Internal             | Monthly    |
|       | Attendance and membership numbers                                    | Internal             | Monthly    |
|       | Staff and significant volunteer changes                              | Internal             | Monthly    |
|       | Staff performance reviews completed; format and process              | Report on            | Annual     |
|       |  | completion; direct   |            |
|       |  | inspection of format |            |
|       | Senior minister evaluation   | Internal (report)    | Annual     |
| Other | Other policies monitored   | As appropriate       | Semiannual |

#### Notes:

Financial condition = treasurer's report balance sheet

Staff and significant volunteer changes = additions, eliminations, or changes (including staff changes in hours, duties, compensation and/or benefits)

Financial plan = budget status/quarterly financials

Strategic plan = integrated work plan for church year (annual work plan)

Membership = increase or decrease in membership

Staff and volunteer treatment = personnel and volunteer manuals; written grievance procedures

Grievance = number of filed grievances by staff or volunteers

Protection of physical and legal assets = review of all insurance policies, intellectual property, corporate status, etc..

Staff compensation and benefits = review of actual and goals

Three-year budget = three-year plan for income and expenditures

Audit/review = prepared by outside professional auditors

Other policies = policy document in total reviewed, board evaluation, etc.

Treatment of volunteers = provision of general team and committee member

expectations, relevant policies and procedures, guidance on how teams,

committees. and volunteers should relate with staff

Approved date

Dear First Universalist Church Board of Trustees,

For those of you that do not know me personally, allow me to introduce myself. My name is Jack Gaede, and I am pursuing my Master of Divinity degree at United Theological Seminary with the intention of becoming ordained as a Unitarian Universalist minister. In order to attain status as an Aspirant to the Ministry I must acquire congregational support from my home congregation to show that I have a deep and round understanding of congregations and how they work. I have been attending First Universalist for three years now, and I am about to celebrate my one-year anniversary of being a member on Wednesday, November 18th.

Since my first day attending FUC three years ago, I have been drawn into involvement in many different forms. My first foray into congregational life at FUC was being part of a multi-generational Community Circle over the summer of 2013. I loved the different perspectives that were brought forward in this diverse group while we discussed the sermons, the worship themes, and joyful and painful threads from our own lives. I come from a conservative background with quite conservative parents, so for me personally it was especially profound to meet people who were the same age as my parents who could serve as a proxy for me, enabling me to hear wisdom from my parents' generation from people who shared my own liberal views.

My next Community Circle was the one geared toward Queer Young Adults. This group filled up quickly, and I have made some very great and deep connections with other queer young adults in our congregation that have had a lasting impact on me. (In fact, one of them just came over for dinner last night!) After one "semester" of being a participant in the Queer Young Adults Community Circle, I have also co-facilitated the circle twice. Rev. Elaine seems always to know what new involvement will be life-giving and nurturing for me, and she pushes me ever so gently in such directions. I have treasured this opportunity to get to know and support FUC's queer youth!

I also had the privilege during the 2014-2015 church year to be on the Worship Associate Team, and what a rich experience that was! We regularly met with Rev. Ruth to explore the book, "Writing to Wake the Soul," and we were continually encouraged to share our stories through our writing and to bring them to the congregation boldly. At the same time, I was taking a class on UU Preaching at United taught by Rev. Justin and Rev. Victoria Safford. I loved the challenge of working on my creative writing, and I was able to come to see writing as a spiritual practice. In both of my Calls to Worship, I relied on the courage instilled in me by our ministers in being white people confronting race, racism, and whiteness and on my own sense of

vulnerability to communicate powerful words and ask big questions about my place (and by abstraction our place) in the complicated system of race in America. I learned much from this experience, and I am so grateful for the opportunity.

My experience at FUC has been rounded out by other little commitments and activities. I was on Rev. Ruth's Preliminary Fellowship Committee; I was on a Welcome Team; I am a Religious Education advisor for the high school youth; I occasionally sing with the Summer Choir; and I am helping to pilot the Soul Matters program—a new small group ministry that digs a little deeper than the community circles. I am also involved this year with MUUSJA (Minnesota Unitarian Universalist Social Justice Alliance) as a ministerial intern working with a leadership training program for high school youth called YoUUth SOALS, funded by a grant from FUC. It has been a great opportunity to continue to develop skills as a leader and a minister, and I am so glad to be working with such amazing, thoughtful, and inspiring youth.

I hope that this letter of introduction gives you as the Board of Trustees a better understanding of who I am and how I've been involved at First Universalist Church. I look forward to our continued relationship as my ministerial development continues. I respectfully request your congregational sponsorship and will gladly accept it if granted. Thank you so much for taking the time to consider my request.

with love and warmth, jack gaede

# October 2015 - Board of Trustees meeting - Board survey results

|   | ~  | Not<br>at all     | (no<br>Iabel) =         | Neutral<br>/ Did<br>not<br>come<br>up this<br>month | (no<br>label) -    | We<br>practiced <del>~</del><br>this goal | Total 🛩 | Weighted<br>Average |
|---|--|-------------------|-------------------------|---|--------------------|---|---------|---------------------|
| Y | We opened<br>up to each<br>other with<br>trust                                   | 0.00%             | <b>0.00%</b><br>0       | <b>0.00%</b><br>0                                   | <b>66.67%</b><br>4 | <b>33.33%</b><br>2                        | 6       | 4.33                |
| Ŧ | We assumed<br>positive<br>intent even<br>when<br>conflict arose                  | 0.00%<br>0        | <mark>0.00%</mark><br>0 | <b>16.67%</b><br>1                                  | <b>33.33%</b><br>2 | <b>50.00%</b><br>3                        | 6       | 4.33                |
|   | We stayed<br>focussed on<br>the entire<br>meeting                                | 0.00%<br>0        | <b>0.00%</b><br>0       | <b>33.33%</b><br>2                                  | <b>33.33%</b><br>2 | <b>33.33%</b><br>2                        | 6       | 4.00                |
|   | We asked<br>courageous<br>questions  | 0.00%<br>0        | <b>0.00%</b><br>0       | <b>16.67%</b><br>1                                  | <b>33.33%</b><br>2 | <b>50.00%</b><br>3                        | 6       | 4.33                |
| * | We applied a racial justice lens   | <b>0.00%</b><br>0 | <b>0.00%</b><br>0       | <b>0.00%</b><br>0                                   | <b>30.00%</b>      | <b>50.00%</b><br>3                        | 6       | 4.50                |
|   | We made sure<br>all voices<br>were heard<br>before we<br>came to a<br>conclusion | 0.00%<br>0        | <mark>0.00%</mark><br>0 | <b>33.33%</b><br>2                                  | <b>33.33%</b><br>2 | <b>33.33%</b><br>2                        | 6       | 4.00                |
|   | We embraced<br>conflict as<br>normal when<br>dealing with<br>complex<br>issues   | 0.00%<br>0        | <b>0.00%</b><br>0       | <b>33.33%</b><br>2                                  | <b>33.33%</b><br>2 | <b>33.33%</b><br>2                        | 6       | 4.00                |

#### Sr. Minister Report and Reflection Question for Nov 2015 Board Meeting

# Opening Reading and Reflection Questions - from the poem *Kindness* by Naomi Shihab Nye

Before you know what kindness really is you must lose things, feel the future dissolve in a moment like salt in a weakened broth. What you held in your hand, what you counted and carefully saved, all this must go so you know how desolate the landscape can be between the regions of kindness. How you ride and ride thinking the bus will never stop, the passengers eating maize and chicken will stare out the window forever. Before you learn the tender gravity of kindness, you must travel where the Indian in a white poncho lies dead by the side of the road. You must see how this could be you, how he too was someone who journeyed through the night with plans and the simple breath that kept him alive. Before you know kindness as the deepest thing inside, you must know sorrow as the other deepest thing. You must wake up with sorrow. You must speak to it till your voice catches the thread of all sorrows and you see the size of the cloth. Then it is only kindness that makes sense anymore, only kindness that ties your shoes and sends you out into the day to mail letters and purchase bread, only kindness that raises its head from the crowd of the world to say it is I you have been looking for, and then goes with you everywhere like a shadow or a friend.

#### **Reflection Questions:**

During what "border crossings" have you felt the "future dissolve in a second?" In what moments of transition, or border crossing, have you known sorrow or kindness as the deepest thing inside you?

### Senior Minister Updates:

### **Collaboration with Local Congregations for Debby Irving Event on Nov 6:**

We offered this free event to the public out of our commitment to racial justice through intensive education and training on the historical and current impacts of systemic racism and white privilege.

We were pleased to be joined by sponsors Edina Community Lutheran Church, First Unitarian Society, the Minnesota Unitarian Universalist Social Justice Alliance (MUUSJA), and Unity Church-Unitarian in making this special evening possible.

Approximately 200 people attended this event.

**Choice Point Model Introduced to Staff:** Just as the Board of Trustees and the Racial Justice Leadership Team is beginning to use the Choice Point Model (from Race Forward), so is the staff. We've reviewed this model, and will have periodic check-ins during the year, tracking the various choice points in our work, and exploring alternative choices and possibilities. Next year, as part of our goal setting for the upcoming year, we'll incorporate concrete, specific goals around the choice point model. The Choice Points model has also been introduced to the Faithful Action Leadership Council (FALC).

**Save the Date: Holiday Giving Celebration is December 20th!** The publicity is already rolling out about the Holiday Giving Project, and I want to remind Board members that Dec 20th is the big day! During both worship services, we'll collect gifts (the money we didn't spend on holiday gifts for friends and family) for Beacon Interfaith Housing Collaborative. We'll be *giving the gift of home* this holiday season to families, youth, and formerly incarcerated men.

Update on Development/Stewardship Work: Development Consultant Liz Loeb and I have been meeting and working with various fundraising/development/stewardship groups in the church (Pledge Team, Planned Giving Team, Community Investment Team (the Team that gives away the offering plate), etc.) We've held two "Invest in Your Values" sessions with team members, and are working to create core messaging that will come out of those sessions. During this gatherings, we've heard how much it matters to people to be thanked and recognized for their gifts and contributions. On Nov 17 and Dec 1, church members will be trained to make "Thank you" calls to other church members, to thank them for their financial gifts, as well as their other contributions to the church. In consultation and brainstorming with the pledge team, we are not doing to do the "Top Donor" event as we've done it in years back; instead, we'll re-allocate the resources to "Pledge Day," so that "Pledge Day" can be a day for the entire church community to celebrate our ministry, come together, and rededicate ourselves to supporting the church. In January, Liz will be working to train congregants to talk to other congregants about "investing in their values," and making an ambitious pledge to the church. Finally, the Auction/Great Gathering team has met with Liz and we've set a goal of raising \$40,000 this year. Liz is helping the Auction/Great Gathering team incorporate best practices into all that we do with this event. In summary, this is a year of re-imagining how we raise money, how we celebrate our accomplishments, and how we talk about values and why we invest in them.

**Monitoring Report on Exit Interviews:** There has been no staff turnover; thus, there have been no exit interviews.

## First Universalist Church of Minneapolis Board and Board Committee Goals for 2015-16 Revised after discussion 15 October 2015

#### **Board of Trustees Goals:**

1) Continue leading on racial justice, using the groundwork established through the passage of the Racial Justice resolution; specifically we will:

- Continue educating ourselves about race, racism, and whiteness.
- Consistently apply the *Race Forward* Choice Points model to achieve inclusion and equity as we identify opportunities and make decisions.

2) Create and review policies to ensure they reflect our racial justice work and commitment.

3) Review the current and future financial needs, strategic goals, and aspirations of First Universalist Church and develop a financial and strategic plan to address them, incorporating congregant input.

4) Work with Nominating Committee and through our own efforts to increase equity and inclusion among leaders in our senior leadership roles: Board of Trustees, Foundation Board, and Nominating Committee (e.g., increase diversity based on age, gender, tenure with church, race, point of view, and other demographics).

5) Continue Board linkage with the congregation through meaningful opportunities to listen closely to needs and aspirations.

6) Implement the shared leadership model and best practices developed by the Board and Senior Minister Team in order to build a trusting and effective partnership; periodically evaluate our progress in implementing these practices. Complete analysis on Board operations (use of committees, meeting times, selection of officers, and so on) and implement needed improvements.

# Using Choice Points to Advance Equity and Inclusion

- 1. Where are the decision-making points that affect outcomes?
- 2. What decisions/actions may be reinforcing the status quo, implicit bias and current inequities?
- 3. What alternative action options could produce different outcomes?
- 4. Which action will best advance equity and inclusion?

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5. What reminders, supports and accountability systems can be structured into routine practices to keep equity as a high priority?



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# **Using Choice Points to Advance Equity**

- 1. **Identify a Choice Point**: What is one of your points of opportunity to make or influence a decision that may affect equitable outcomes?
- 2. Assess Impacts: What are the impacts of current decisions and actions that may be unintentionally reinforcing bias, barriers or inequities?
- 3. Generate Options: What are some alternative action options that could produce different outcomes? (Try to generate several of them.)

4. **Decide Action:** Which option will generate the most leverage, momentum or gain towards advancing equity and inclusion?

**5. Change Habits:** What reminders or "equity primes" can be structured into you routine practices and protocols to make equity an ongoing priority and habit? What relationships, supports, incentives or accountability measures could help?

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#### First Universalist Church Racial Justice Resolution Approved by the Congregation at the May 31, 2015 Annual Meeting of the Members

#### Whereas:

- We are witnesses to a crisis in our nation regarding systemic racism and oppression in education, employment, government and our justice system;
- Systemic racism has been highlighted in the news media because of the pervasive mistreatment, including recurring killings, of African Americans and other people of color by law enforcement officers in communities throughout the nation;
- We are guided by the following definitions: Racial Justice is the systematic fair treatment of people of all races, resulting in equitable opportunities and outcomes for all; a Racial Justice Lens focuses on ways in which race, racism, and whiteness shapes experiences with institutional and cultural power, access to opportunity, treatment and outcomes, both today and historically;
- The impacts of systemic racism are fundamentally at odds with our Unitarian Universalist beliefs, and confronting racial inequity and oppression is essential for our humanity and spiritual life;
- First Universalist Church has made a commitment to Racial Justice through intensive education and training of our congregation on the historical and current impacts of systemic racism and white privilege on society and the environment;
- We have created a Racial Justice Leadership Team and a Faithful Action Leadership Team to provide guidance for our Racial Justice work;
- First Universalist Church has undergone an extensive Racial Justice mapping process to define the most strategic areas for change, within our church structure, that will have the most impact on eliminating structural racism within our church;
- We have made a commitment to looking at our worship services, religious education curricula, board meetings, committees, and all our programming with a Racial Justice Lens; and
- Members of our congregation and clergy are standing next to our brothers and sisters in public protests, on social media, and in our communities to support efforts to address racial injustice;

#### Therefore, be it resolved that:

First Universalist Church of Minneapolis publicly declares its commitment to:

- Continuing the fight for Racial Justice through ongoing changes to the processes of the church, education, advocacy, self-reflection, and relationship-building; and
- Addressing structural racism and whiteness in First Universalist Church through intentional efforts in every area of our ministry and work.

#### First Universalist Church – Finance Committee Minutes Thursday, November 12, 2015 Cummins Room

Attendance: Present – Nate Ahlberg, Eric Cooperstein, Christina Nicholson, Dick Niemiec, Rev. Jen Crow, Kurt Hochfeld (consultant, MAP for Nonprofits)

Absent - Karin Wille

Dick Niemiec convened the meeting at 6:00 pm.

The committee approved the October 8, 2015 minutes.

Jen introduced Kurt Hochfeld, the Church's financial consultant from MAP for Nonprofits. Kurt has worked with Jen and Brad Schmidt for the past six months to implement the MAP recommendations from the 2013-4 financial assessment, to move to a modified cash accounting basis and to generally improve the Church's financial procedures.

Jen presented her financial review for the 1<sup>st</sup> quarter ending September 30 and the accompanying financial statements. The review covers year-to-date finances and year-end projections. Jen said income and expenses are tracking as expected with an expected year-end surplus of \$2,500. She mentioned income and expense variances roughly net each other out resulting in no significant net impact.

Kurt discussed his work with Jen and Brad. He made the following recommendations for consideration by the finance committee:

- The committee should focus its attention on high-level items pledge revenue, salaries and benefits, and program expenses. He suggested developing multiyear graphs so comparisons to past years and developing trends can be monitored. (This is consistent with the board's interest in developing a dashboard.)
- The board should hold the senior ministers accountable for the overall budget and they should focus the department managers on controlling individual budgets.
- Year-end projections are an effective ways to manage the budget. Kurt is working with Jen on a staff policies and procedures manual that will contain a variance policy. (The committee will review the manual when it is completed.) It is important for Jen to bring significant variances to the committee and for the committee to pay particular attention once several quarters of actual results are known.

Kurt discussed the advantages of the modified cash basis of accounting that the Church adopted at the start of this fiscal year. The balance sheet will be easier to understand with emphasis on cash, investments and property. Some items tracked in the past on the balance sheet (for example, pledge revenue) now need to be monitored through the separate donor database.

Kurt also mentioned the need for full documentation of staff functions in an organization with a small staff with limited backup. Then in the case of a staff member who is absent for a period of time a replacement with limited experience with the Church's accounting can handle the functions.

The committee asked Kurt about ways to share the Church's financial status with the board and the congregation. He suggested two elements – sustainability through the annual operating plan, and aspirations through the strategic plan that includes a three to five year budget. Long-range projections should include a financial development plan for member support and sources of additional revenue such as tenant income.

Kurt observed some non-profits develop revenue streams by marketing the expertise of staff members to other churches. He suggested we consider the Unity Consulting (a wholly-owned subsidiary of Unity Church) model. He felt over time the Church could develop the financial expertise to sell accounting services without compromising the its mission.

Kurt said the finance committee should regularly report to the congregation via the board on reasons for variances in revenues and operating expenses.

Kurt turned to the development of a multi-year budget based on recent financial results with particular attention to assumptions and trends (changes in pledges per member within demographic categories, anticipated building and capital costs, varying labor expenses, etc.) and anticipated changes in Church programs.

Jen & Kurt discussed the MAP proposal for a 2014-5 assessment. MAP has preformed this assessment for the past several years. Kurt felt he was covering most of the elements of the proposal in his work with Jen. He further felt the cost of the proposal could be better allocated to strengthening accounting procedures and internal controls. It was moved and seconded that the finance committee recommend to the board:

The MAP proposal for year-end financial assessment and recommendations be declined, and the budget be spent on strengthening accounting procedures and internal controls.

The motion passed.

The committee discussed with Kurt if and when a full audit would be conducted by a certified public accountant. Kurt stated that the Church is not required to have an audit as other non-profits are. He suggested there may be time when the board and/or the congregation wants an audit to determine the integrity of the Church's finances.

Jen presented a progress report on the capital budget that was funded by the refinanced mortgage in 2013. The Church has requested a grant from the Watershed District to rebuild the parking lot in a more environmentally-friendly manner with pavers rather than simply resurfacing with asphalt. The committee suggested to Jen that if the grant is not awarded the Church explore other ways to fund the more expensive environmental option through resubmitted the grant request or wrapping the project in the upcoming capital campaign.

Dick indicated he would send an email to Ross Levin of Accredited Investors to set the agenda for the December 2 investment review meeting with particular emphasis on divestment strategies.

The committee considered the draft workplan for 2015-6 and made the following modifications:

- Noted the work that has been completed relative to MAP recommendations, and developing simpler and more transparent financial statements.
- Determined the committee's role in reviewing the staff policies and procedures manual that is under development.

The committee asked Dick to bring the revised workplan to the board at the November meeting.

The meeting adjourned at 7:50 pm.

Submitted by Dick Niemiec, committee chair

#### Quarterly Financial Review November 12, 2015 Executive Summary from Rev. Jen Crow to the Finance Committee

#### <u>Summary</u>

This summary provides an overview of actual 1<sup>st</sup> quarter finances, as well as an analysis of year-end projections, compared to our budget for the 2015-16 church year. The "actual" numbers provided represent the income received and the expenses paid by the end of September, which marks the close of our first fiscal quarter. The "year-end projection" numbers represent an analysis of our actual first quarter numbers, as well as input from conversations with all directors about anticipated income, expenses, and any changes to programming or plans that have a budgetary impact. The final column represents the 2015-16 budget approved by the Board and passed by the congregation.

Overall, income and expenses are tracking as expected, with a few significant variances. Projected variances in income and expenses roughly equally one another, resulting in no significant net impact. At the close of the 1<sup>st</sup> quarter, we project that we will end the year with a surplus of \$2500.

#### <u>Income</u>

Projected Total Income: 1,501,331.20 Budgeted Total Income: 1,543,426.53

- We anticipate that our actual income from pledges will be approximately \$20,000 less than originally budgeted. This projection includes our actual pledges made thus far, plus an estimate of what additional pledges we might receive from new members over the course of the year.
- We have adjusted our projected income both to the church and to the community from the offering plate to reflect the actual income received thus far. We have also adjusted expenses (offering plate for community, TRUST) to reflect this projected change in income.
- YCE income and expenses were both higher than anticipated, but these numbers are a one-to-one match and have no overall impact on the budget.
- We are projecting a slightly lower income in Dividends and Interest, reflecting actual income thus far.

#### Expenses

Projected Total Expenses: 1,470,496.62 Budgeted Total Expenses: 1,513,410.62

• The largest projected variances to note come in the salaries, payroll taxes, and childcare lines. Currently, the 7.65% paid to ministers in lieu of FICA is being tracked in the salaries and wages line. This increases the salaries and wages line, and is the reason for the reduced amount in the projected

"payroll taxes" expenses. We will likely track this differently in the  $2^{nd}$  quarter.

- Our projected childcare expenses (\$15,500) are significantly higher than the budgeted \$7000 amount. This reflects a shift to staffing each Sunday morning RE classroom, most often with youth employees. This Sunday morning classroom staffing is currently included in the "Childcare" line. We are projecting a significant decrease in the combined "salaries and wages" and "payroll taxes" lines that will offset this increase in "childcare" expenses.
- Medical insurance we are projecting that this expense will come in roughly \$10,000 under budget, based on a projected 10% increase in premiums for 2016.
- Temporary Labor projected at \$2500, budgeted at \$4500. We do not anticipate using these expenses, but this line exists as back up should any staff leave unexpectedly or should additional staffing or skills be needed to complete a project.
- Guest Speakers projected at \$1250, budgeted at \$600. This anticipated increase reflects our commitment to have one minister of color per month in the pulpit.
- Musicians projected at \$9000, budgeted at \$11,000. We anticipate spending less on guest musicians, and more in music purchases.
- Music Purchases projected at \$5000, budgeted at \$3000.
- Piano tuning projected at \$2000, budgeted at \$1420. In addition to tuning the piano, we are slowly rebuilding and repairing it, one string at a time. This expense line may increase further throughout the year.
- Printing and Copying projected at \$20,000, budgeted at \$18,000. This projection reflects anticipated costs.
- Telephone & Internet Expense combined total projected at \$4400, combined budget \$5000. Bundling these together reflects our change to US Internet and the total combined costs of our phone and internet plan.
- Workers Compensation projected at \$8000, budgeted at \$7008. This projection reflects actual costs.
- Financial Review/Audit projected at \$2500, budgeted at \$1500. This projection reflects likely actual costs.
- Repairs and Maintenance projected at \$15,000, budgeted at \$17,200. This projection reflects likely actual costs.

|   | 2015-16    | 2015-16        | 2015-16     |
|---|------------|----------------|-------------|
|   | Q1 Actuals | YE projections | Budget      |
| _   |            |                |             |
| Income  |            |                |             |
| Pledges   |            |                |             |
| 4015 · Pledges                                  | 277,637.74 | 1,131,000.00   | ########### |
| 4025 · Est Unpaid Pledges Releases              |            | (56,550.00)    | (57,750.00) |
| Total Pleges                                    | 277,637.74 | 1,074,450.00   | ########### |
| Contributions Unrestricted                      |            |                |             |
| 4110 · Contributions Unrestricted               | 4,192.66   | 50,000.00      | 50,000.00   |
| 4113 · Contributions Hospitality                | 137.12     | 500.00         | 500.00      |
| Memorials Designated                            | 315.00     | 315.00         | 0.00        |
| 4140 · Offering Plate for Church                | 6094.58    | 28,000.00      | 36000       |
| Total Unrestricted                              | 10,739.36  | 78,500.00      | 86,500.00   |
| Contributions Temp Restricted                   |            |                |             |
| 4291 · Cummins Contr Temp Restr                 | 0.00       | 0.00           | 0.00        |
| Total contributions Temp Rest                   | 0.00       | 0.00           | 0.00        |
| Contributions Released from Rest                |            |                |             |
| 4310 · Misc Contr Releases                      | 0.00       | 9500           | 9500        |
| 4320 · Offering Plate for Comm Release          | 0.00       | 39,500.00      | 54,000.00   |
| Grant from Foundation                           | 5,000.00   | 5,000.00       | 5,000.00    |
| 4380 · Legacy Fund Releases                     | 0.00       | 21299.2        | 21299.2     |
| Total Contrib Released from Restricted          | 5,000.00   | 75,299.20      | 89,799.20   |
| Fundraisers                                     |            |                |             |
| Families Moving Forward Fundraising             | 5,976.73   | 5400           | 9,000.00    |
| Families Moving Forward, 10% retained           | 664.00     | 600            | 1,000.00    |
| Holiday Giving, 10% goes to church for admin. e | 0.00       | 7,000.00       | 7,000.00    |
| Holiday Giving                                  | 0.00       | 63,000.00      | 63,000.00   |
| 4540 · Misc Fundraisers                         | 0          | 35000          | 35,000.00   |
| 4550 · YCE                                      | 17605.05   | 17650          | 11,000.00   |
| 4560 · Youth Trips                              | 8,381.95   | 10,000.00      | 10,000.00   |
| Total Fundraisers                               | 32,627.73  | 138,650.00     | 136,000.00  |
| Program Fees/Donations                          |            |                |             |
| 4601 · RE Basic                                 | 0.00       | 0.00           | 0.00        |
| 4602 · RE 7th Grade Donation                    | 0.00       | 500.00         | 500.00      |
| 4603 · RE 8th Grade Donation                    | 0.00       | 1,250.00       | 1,000.00    |
| 4604 · RE COA Donation                          | 2,900.00   | 3,300.00       | 2,500.00    |
| Senior High Donation                            | 0.00       | 500.00         | 500.00      |
| 4609 · RE Summer                                | 0.00       | 0.00           | 0.00        |
| 4610 · Re 5th Grade OWL Donation                | 0.00       | 1,250.00       | 1,000.00    |
| 4620 · Summer Camp Fees                         | 5,040.00   | 6600           | 6,600.00    |

|                                      |            |                | -           |
|--------------------------------------|------------|----------------|-------------|
| Total Program Fees                   | 7,940.00   | 13,400.00      | 12,100.00   |
|                                      | 2015-16    | 2015-16        | 2015-16     |
|                                      | Q1 Actuals | Year End Proj. | Budget      |
| Large Tenant                         | 14,583.40  | 77,000.00      | 77,000.00   |
| 4711 · Misc Room Rentals             | 1,715.00   | 9,000.00       | 9,000.00    |
| 4712 · Weight Watchers               | 1,300.00   | 4,800.00       | 4,800.00    |
| 4713 · ShirTikvah                    | 0.00       | 4,000.00       | 4,000.00    |
| 4714 · 12 Step Groups                | 0.00       | 0.00           | 500.00      |
| 4770 · Antennae Lease                | 3,261.39   | 13,232.00      | 12,144.00   |
| 4781 · Weddings & Commitments        | 200.00     | 1,000.00       | 1,000.00    |
| Total Rental Income                  | 21,059.79  | 109,032.00     | 108,444.00  |
| Dividends & Interest                 |            |                |             |
| 4801 · Div & Int Unrestricted        | 1289.81    | 7000           | 10,000.00   |
| Total Dividends & Interest           | 1,289.81   | 7,000.00       | 10,000.00   |
| Other Income                         |            |                |             |
| 4951 · Misc Income                   | 2077.38    | 5000           | 3,333.33    |
| Total Other Income                   | 2,077.38   | 5,000.00       | 3,333.33    |
| Total Income                         | 358,371.81 | 1,501,331.20   | ########### |
| Gross Profit                         | 358,371.81 | 1,501,331.20   | ##########  |
| Expenses:                            |            |                |             |
| Salaries & Wages                     |            |                |             |
| 5001 & 5003- Salaries & Wages        | 173,756.53 | 714,200.00     | 718,432.00  |
| Total Salaries & Wages               | 173,756.53 | 714,200.00     | 718,432.00  |
| Employee Benefits                    |            |                |             |
| Payroll Taxes                        | 7,724.07   | 32,500.00      | 54,830.00   |
| 5021 · Medical Insurance             | 17468.57   | 70,000.00      | 84017       |
| 5022 · LTD                           | 131.25     | 525.00         | 1940        |
| 5026 · Life Insurance                | 307.80     | 1,800.00       | 2378        |
| 5028 · 401K                          | 13,681.28  | 56,000.00      | 56925       |
| Total Employee Benefits              | 39,312.97  | 160,825.00     | 200,090.00  |
| Professional Expenses                |            |                |             |
| 5031 · Professional Expenses         | 5,114.02   | 16,990.00      | 16,990.00   |
| 5035 · Senior Minister Prof Expenses | 2,110.53   | 8,000.00       | 8,000.00    |
| Total Prof Exp                       | 7,224.55   | 24,990.00      | 24,990.00   |
| Temporary Labor                      |            |                |             |
| 5041 · Temp Labor                    | 0.00       | 2,500.00       | 4,500.00    |
| 5042 · Childcare                     | 2,318.28   | 15,500.00      | 7,000.00    |
| 50/3 - Guest Speakers                | 500.00     | 1 250 00       | 600.00      |

5043 - Guest Speakers

1,250.00

600.00

500.00

|  |            |                | -         |
|--|------------|----------------|-----------|
| 5045 · Musicians                       | 1,210.00   | 9,000.00       | 11,000.00 |
| 5047 · Sound Technicians               | 1,119.75   | 3,300.00       | 3,300.00  |
| Total Temp Labor                       | 5148.03    | 31,550.00      | 26,400.00 |
|  | 2015-16    | 2015-16        | 2015-16   |
|  | Q1 Actuals | Year End Proj. | Budget    |
|  | QT Actuals | Tear End Troj. | Duugei    |
| Program Expenses                       |            |                |           |
| 5103 · Classroom Supplies              | 5,518.65   | 10,000.00      | 10,000.00 |
| 5121 · Teacher Workshops               | 0.00       | 1,300.00       | 1,300.00  |
| 5123 · Grade 7                         | 1,329.15   | 800.00         | 800.00    |
| 5124 · Grade 8                         | 108.26     | 2,000.00       | 1,500.00  |
| 5125 · Grade 9 COA                     | 171.96     | 3,300.00       | 2,500.00  |
| 5126 · Grade 10 11 12                  | 0.00       | 700.00         | 700.00    |
| 5127 · Summer Programs (Camps)         | 6,066.54   | 8500           | 10,739.00 |
| 5128 · Youth Social Activities         | 0.00       | 400.00         | 400.00    |
| 5129 · Senior High Trips               | 8,381.95   | 10,000.00      | 10,000.00 |
| 5131 · Adult Ed                        | 0.00       | 1,200.00       | 1,200.00  |
| 5132 · Circles (formerly Small Groups) | 226.00     | 1,200.00       | 1,200.00  |
| 5799 Racial Justice                    | 3,525.00   | 7,500.00       | 7,500.00  |
| 5134 · Multigenerational Music         | 0.00       | 500.00         | 500.00    |
| 5135 · Music Purchases                 | 1,039.33   | 5,000.00       | 3,000.00  |
| 5136 · Piano Tuning                    | 320.00     | 2,000.00       | 1,420.00  |
| 5137 · Worship Items Misc              | 89.91      | 500.00         | 500.00    |
| 5140 · Memorials Expense               | 358.87     | 400.00         | 400.00    |
| 5199 · Other Program Expense           | 1,435.57   | 8,300.00       | 8,300.00  |
| Total Program Expenses                 | 28,571.19  | 63,600.00      | 61,959.00 |
|  |            |                |           |
| Other Expenses                         |            |                |           |
| 5201 · Winter Solstice                 | 0.00       | 250.00         | 250.00    |
| 5202 · Labyrinth                       | 0.00       | 0.00           | 0.00      |
| 5203 · Library                         | 0.00       | 500.00         | 500.00    |
| 5209 · Action Groups                   | 0.00       | 500.00         | 500.00    |
| 5210 · Friendship Caring Corner        | 0.00       | 100.00         | 250.00    |
| 5231 · YCE Supplies                    | 610.00     | 650.00         | 11,000.00 |
| 5232 ·YCE Travel & Related             | 16,995.05  | 17,000.00      | 0.00      |
| 5233 · YCE Other                       | 0.00       | 0.00           | 0.00      |
| Families Moving Forward                | 2,777.25   | 5,400.00       | 9,000.00  |
| Total Other                            | 17,605.05  | 24,400.00      | 21,500.00 |
| Membershin Exnerses                    |            |                |           |
| Membership Expenses                    | 4 704 40   | 7 500 00       | 7 500 00  |
| 5251 · Hospitality                     | 1,721.42   | 7,500.00       | 7,500.00  |
| 5252 · Visitor Welcoming               | 50.84      | 600.00         | 600.00    |
| 5254 · New Member Programs             | 274.70     | 600.00         | 600.00    |
| Total Membership Expenses              | 2,046.96   | 8,700.00       | 8,700.00  |

|  | 2015-16    | 2015-16        | 2015-16   |
|--|------------|----------------|-----------|
|  | Q1 Actuals | Year End Proj. | Budget    |
|  |            |                |           |
| Fundaising Expenses                        |            |                |           |
| 5301 · Pledge Drive                        | 0.00       | 5,000.00       | 5,000.00  |
| 5302 · Planned Giving                      | 12.20      | 2,000.00       | 2,000.00  |
| 5303 · Misc Fundraisers                    | 0.00       | 3,500.00       | 3,500.00  |
| 5390 · Racial Justice                      | 0.00       | 0.00           |           |
| 5808 · The Greater Good                    | 0.00       | 0.00           | 300.00    |
| Total fundraising Expenses                 | 12.20      | 10,500.00      | 10,800.00 |
| Office Expenses                            |            |                |           |
| 5401 · General Office Supplies             | 1,454.44   | 6,100.00       | 6,100.00  |
| 5402 · Paper                               | 349.20     | 2,000.00       | 2,000.00  |
| Total 5400 · Office Supplies               | 1,803.64   | 8,100.00       | 8,100.00  |
|  |            |                |           |
| 5410 · Small Furnishings Purchases (SPIFF) | 200.00     | 2,000.00       | 2,000.00  |
| 5412 · Visual Arts                         | (83.11)    | 4,200.00       | 4,200.00  |
| 5414 · Printing & Copying                  | 4,044.94   | 20,000.00      | 18,000.00 |
| 5416 · Postage & Shipping                  | 898.40     | 4,000.00       | 4,000.00  |
| 5418 · Telephone                           | 876.69     | 0              | 3,500.00  |
| 5420 · Internet Expense                    | 412.68     | 4,400.00       | 1,500.00  |
| 5422 · Website                             | 390.85     | 1,500.00       | 1,500.00  |
| 5424 · Software Expense                    | 1,398.66   | 5,500.00       | 5,500.00  |
| 5426 · Equiment Leases                     | 0.00       | 175.00         | 175.00    |
| 5432 · Sound System                        | 0.00       | 3,000.00       | 3,000.00  |
| Total 5430                                 | 8,139.11   | 44,775.00      | 43,375.00 |
| 5440 · Insurance                           |            |                |           |
| 5441 · Workers Comp                        | 1,994.61   | 8,000.00       | 7,008.00  |
| 5442 · Liability Insurance                 | 4,021.67   | 14,250.00      | 14,250.00 |
| Total Insurance                            | 6,016.28   | 22,250.00      | 21,258.00 |
|  |            |                |           |
| Denominational Expenses                    |            |                |           |
| 5451 · Dues & Memberships UUA              | 7,850.00   | 31,400.00      | 31,400.00 |
| 5452 · Dues & Memberships PSD              | 0.00       | 9,600.00       | 9,600.00  |
| 5453 · Dues & Memberships Other            | 0.00       | 1,460.00       | 1,460.00  |
| Total 5450 · Dues & Memberships            | 7,850.00   | 42,460.00      | 42,460.00 |

|                                      | 2015-16 2015-16 |                | 2015-16    |
|--------------------------------------|-----------------|----------------|------------|
|                                      | Q1 Actuals      | Year End Proj. | Budget     |
|                                      |                 |                |            |
|                                      |                 |                |            |
| 5475 · Financial Review/Audit        | 0.00            | 2,500.00       | 1,500.00   |
| 5480 · Consultants                   | 6,773.66        | 32,500.00      | 32,500.00  |
| 5490 · Employee Appreciation         | 557.62          | 1,650.00       | 1,650.00   |
| 5510 · Volunteer Appreciation        | 0.00            | 1,620.00       | 1,620.00   |
| 5530 · Board Expenses                | 0.00            | 1,000.00       | 1,000.00   |
| 5540 · Leadership Development        | 0.00            | 0.00           | 0.00       |
| 5560 · Interest Expense              | 9,916.48        | 38,976.62      | 38,976.62  |
| 5571 · Payroll Processing Fees       | 425.29          | 2,800.00       | 2,800.00   |
| 5572 · Bank Service Charges          | 370.35          | 1,500.00       | 1,500.00   |
| 5573 · Credit Card Discount Fees     | 2,592.46        | 13,000.00      | 13,000.00  |
| Total 5570                           | 20,635.86       | 95,546.62      | 94,546.62  |
| 5500 Miles av                        | 744.40          | 0.000.00       | 0.000.00   |
| 5580 · Mileage                       | 744.46          | 2,000.00       | 2,000.00   |
| 5590 · Utilities                     |                 |                |            |
| 5591 · Utilities Electric            | 8,014.41        | 27,000.00      | 27,000.00  |
| 5592 · Utilities Gas                 | 225.91          | 20,000.00      | 20,000.00  |
| 5593 · Utilities Water & Sewer       | 1,616.23        | 8,500.00       | 9,000.00   |
| Total Utilities                      | 9,856.55        | 55,500.00      | 56,000.00  |
|                                      |                 |                |            |
| Repairs & Maintenance                |                 |                |            |
| 5601 · Repairs & Maintenance General | 4,967.86        | 15,000.00      | 17,200.00  |
| 5602 · HVAC Repairs & Maintenance    | 1,600.00        | 10,000.00      | 10,000.00  |
| 5603 · Elevator Maintenance          | 730.73          | 3,300.00       | 3,300.00   |
| 5604 · Alarm Maintenance             | 81.68           | 1,500.00       | 1,500.00   |
| Total 5600 · Repairs & Maintenance   | 7,380.27        | 29,800.00      | 32,000.00  |
| Miscellaneous Other Expenses         |                 |                |            |
| 5620 · Janitorial Supplies           | 3,015.70        | 8,500.00       | 8,000.00   |
| 5630 · Trash & Recycling             | 975.03          | 5,000.00       | 5,000.00   |
| 5640 · Groundskeeping                | 0.00            | 11,700.00      | 11,700.00  |
| 5650 · Pest Control                  | 44.06           | 600.00         | 600.00     |
| 5660 · Other Expense                 | 876.99          | 3,000.00       | 3,000.00   |
| 5701 · Offering Plate for Community  | NA              | 38,000.00      | 45,500.00  |
| 5704 · TRUST                         | 0.00            | 1,500.00       | 4,000.00   |
| Holiday Giving Gift                  | 0.00            |                | ,          |
|                                      |                 | 63,000.00      | 63,000.00  |
| Total 5700                           | 4,911.78        | 131,300.00     | 140,800.00 |

|                     | 2015-16    | 2015-16       | 2015-16     |
|---------------------|------------|---------------|-------------|
|                     | Q1 Actuals | Year End Proj | Budget      |
| -                   |            |               |             |
|                     |            |               |             |
| Total Expenses      | 341,015.43 | 1,470,496.62  | ########### |
| Net Income          | 17,356.38  | 30,834.58     | 30,015.91   |
|                     |            |               |             |
| Loan Principal      |            | (28,306.10)   | (28,306.10) |
|                     |            |               |             |
| Adjusted Net Income |            | 2,528.48      | 1,709.81    |
|                     |            |               |             |

#### First Universalist Church of Minneapolis Analysis of Revenues & Expenses - Summary 1. General Operating July to September 2015 Note: The Report Option to include Open Transactions is selected.

| Accounts                      | Current<br>Balance (This<br>Year) | YTD Budget<br>(This Year) | Annual Budget<br>(This Year) |
|-------------------------------|-----------------------------------|---------------------------|------------------------------|
| Revenues                      |                                   |                           |                              |
| Pledges                       | \$277,637.74                      | \$274,312.50              | \$1,097,250.00               |
| Contributions Unrestricted    | \$10,739.36                       | \$21,625.02               | \$86,500.00                  |
| Contributions Temp Restricted | \$0.00                            | \$0.00                    | \$0.00                       |
| Contrib Released from Restr   | \$0.00                            | \$0.00                    | \$0.00                       |
| Fundraisers                   | \$25,987.00                       | \$31,500.00               | \$126,000.00                 |
| Program Fees                  | \$7,940.00                        | \$3,024.99                | \$12,100.00                  |
| Dividends & Interest          | \$1,342.56                        | \$2,499.99                | \$10,000.00                  |
| Rental Income                 | \$21,059.79                       | \$27,111.00               | \$108,444.00                 |
| Realized Gains & Losses       | (\$291.65)                        | \$0.00                    | \$0.00                       |
| Unrealized Gains & Losses     | \$238.90                          | \$0.00                    | \$0.00                       |
| Other Income                  | \$2,077.38                        | \$833.34                  | \$3,333.33                   |
| Total Revenues                | \$346,731.08                      | \$360,906.84              | \$1,443,627.33               |
|                               |                                   |                           |                              |

#### First Universalist Church of Minneapolis Analysis of Revenues & Expenses - Summary 1. General Operating July to September 2015 Note: The Report Option to include Open Transactions is selected.

| Accounts                       | Current<br>Balance (This<br>Year) | YTD Budget<br>(This Year) | Annual Budget<br>(This Year) |
|--------------------------------|-----------------------------------|---------------------------|------------------------------|
| Expenses                       |                                   |                           |                              |
| Salaries & Wages               | \$173,756.53                      | \$188,457.51              | \$753,830.00                 |
| Payroll Taxes                  | \$7,724.07                        | \$8,101.71                | \$32,407.00                  |
| Employee Benefits              |                                   |                           |                              |
| Medical Insurance              | \$17,468.57                       | \$19,054.26               | \$76,217.00                  |
| LTD                            | \$131.25                          | \$262.50                  | \$1,050.00                   |
| Life                           | \$307.80                          | \$594.48                  | \$2,378.00                   |
| 401K                           | \$13,681.28                       | \$14,329.98               | \$57,320.00                  |
| Total Employee Benefits        | \$31,588.90                       | \$34,241.22               | \$136,965.00                 |
| Professional Expenses          | \$7,224.55                        | \$6,372.51                | \$25,490.00                  |
| Temporary Labor                | \$5,148.03                        | \$6,600.00                | \$26,400.00                  |
| Program Expenses               | \$25,046.19                       | \$13,614.69               | \$54,459.00                  |
| Miscellaneous Program Expenses | \$17,605.05                       | \$3,062.52                | \$12,500.00                  |
| Membership Program Expenses    | \$2,046.96                        | \$2,175.00                | \$8,700.00                   |
| Fundraising Expenses           | \$12.20                           | \$2,700.03                | \$10,800.00                  |
| Administrative Expenses        | \$21,289.70                       | \$24,667.47               | \$98,670.00                  |
| Miscellaneous Expenses         | \$116.89                          | \$1,800.00                | \$7,200.00                   |
| Insurance                      | \$6,016.28                        | \$5,314.50                | \$21,258.00                  |
| Dues & Memberships             | \$7,850.00                        | \$10,615.02               | \$42,460.00                  |
| Utilities                      | \$9,856.55                        | \$14,000.01               | \$56,000.00                  |
| Repairs & Maintenance          | \$7,380.27                        | \$7,999.98                | \$32,000.00                  |
| Other Building Related Expense | \$14,828.26                       | \$17,612.91               | \$70,451.62                  |
| Offering Plate for Community   | \$3,525.00                        | \$1,875.00                | \$7,500.00                   |
| Total Expenses                 | \$341,015.43                      | \$349,210.08              | \$1,397,090.62               |
| Net Total                      | \$5,715.65                        | \$11,696.76               | \$46,536.71                  |

#### First Universalist Church of Minneapolis Balance Sheet September 2015

#### Accounts

Assets **Current Assets Cash & Cash Equivalents** 1-1001-001 - U S Bank - Checking 1-1015-001 - U S Bank - Savings 1-1020-001 - Sunrise Bank - Checking **Total Cash & Cash Equivalents** Investments 1-1101-001 - Schwab- Church Operating 1-1108-001 - Schwab - Church Reserve 1-1109-001 - Sunrise - Church Reserve 1-1110-001 - Schwab - Don Carter & Mary Carter 1-1111-001 - Schwab - Temporarily Restricted 4-1104-004 - Schwab- Legacy Fund **Total Investments Cash & Cash Equiv - Foundation** 5-1801-005 - University Bank - Foundation **Total Cash & Cash Equiv - Foundation Investments - Foundation** 5-1851-005 - Schwab - Foundation **Total Investments - Foundation Total Current Assets Other Current Assets Other Current Assets** 1-1416-001 - Prepaid Loan Expenses **Total Other Current Assets Total Other Current Assets Fixed Assets Fixed Assets** 1-1501-001 - Land 1-1503-001 - Building & improvements 1-1504-001 - Accum Depr - Bldg & Impr 1-1506-001 - Furniture & Fixtures 1-1507-001 - Accum Depr - F&F **Total Fixed Assets Total Fixed Assets Total Assets** Liabilities, Fund Principal, & Restricted Funds **Liabilities & Equity Current Liabilities Accounts Payable** 

1-2000-001 - Accounts Payable **Total Accounts Payable Total Current Liabilities Other Current Liabilities Benefits Pavable** 1-2103-001 - Insurance Payable 1-2105-001 - 401K Payable 1-2107-001 - Employee Flex Spending **Total Benefits Payable Accrued Expenses** 1-2205-001 - Accrued Vacation **Total Accrued Expenses Deferred Revenue** 1-2301-001 - Deferred Revenue - YCE 1-2302-001 - Deferred Revenue - Youth Trips **Total Deferred Revenue Misc Other Liabilities** 1-2401-001 - T-Mobile Taxes Escrow 1-2402-001 - Wellspring (National) 1-2501-001 - Damage Deposits **Total Misc Other Liabilities** Long-term Liabilities 1-2600-001 - Mortage Payable - Long Term 1-2601-001 - Mortgage LOC Advance Payble **Total Long-term Liabilities Total Other Current Liabilities Total Liabilities & Equity Fund Principal and Excess Cash Received Fund Principal Undesignated Net Assets/Equity** 1-3001-001 - Church Equity 2-3001-001 - Church Equity (TR) 3-3001-001 - Church Equity (Non Op) 5-3801-005 - Foundation Equity **Total Undesignated Net Assets/Equity Designated Net Assets** 1-3101-001 - Board Designated - Memorials 1-3102-001 - Board Designated - Future Debt 1-3103-001 - Board Designated - Contingency 1-3104-001 - Bd Des - Undesignated Bequests 4-3105-004 - Board Designated - Legacy Additions **Total Designated Net Assets Unrestricted Net Assets** 1-3200-001 - Unrestricted Net Assets **Total Unrestricted Net Assets Temp Restricted Net Assets** 

1-3201-001 - Miscellaneous Funds

1-3202-001 - C&M Olson Fund 1-3203-001 - Minister's Discretionary Fund 1-3204-001 - History Hounds Fund 1-3205-001 - Music Fund 1-3206-001 - Children's Offering Fund 1-3207-001 - Library Fund 1-3208-001 - Captial Campaign Fund 1-3209-001 - RE Music Fund 1-3210-001 - Event Salaries 1-3231-001 - Miscellaneous Offering Plate 1-3232-001 - Augsburg Fairview Academy - Other 1-3233-001 - Offering Plate - Habitat 1-3235-001 - Offering Plate - Simpson Meals 1-3236-001 - Augsburg Fairview Academy - Coats 1-3237-001 - Families Moving Forward 1-3299-001 - Gain/Loss on Temp Restr Funds **Total Temp Restricted Net Assets Other Temp Restr Net Assets** 4-3300-004 - Temp Restr Cummins Ministerial Fund 4-3400-004 - Temp Restr - Legacy Fund **Total Other Temp Restr Net Assets Permanently Restricted** 4-3901-004 - Don Carter Endowment 4-3902-004 - M E Carter Endowment **Total Permanently Restricted Total Fund Principal Excess Cash Received** Excess Cash Received - 1. General Operating Excess Cash Received - Temporarily Restricted Excess Cash Received - Non-Operating Excess Cash Received - 3. Legacy/Cummins/Endowment Excess Cash Received - 2. Foundation **Total Excess Cash Received Total Fund Principal and Excess Cash Received Restricted Funds Total Temporarily Restricted Total Permanently Restricted Total Restricted Funds** Total Liabilities, Fund Principal, & Restricted Funds

\$3,287,170.59 (\$1,897,982.26) \$216,515.50 (\$150,880.87) \$1,704,822.96

\$250,000.00

\$8,285.83

\$8,285.83 \$8,285.83

\$2,847,689.01

\$1,704,822.96 \$4,560,797.80

\$1,481,453.90 \$1,481,453.90

\$11,138.34

\$11,138.34

\$694,750.14 \$1,315,205.92

\$8,954.15 \$268,287.49 \$184,013.35 \$61,384.25 \$97,816.54

(\$710.72) \$416.61 \$40,184.96 \$39,890.85

36

\$53,338.67 **\$53,338.67** 

\$53,338.67

\$833,474.52 \$886,813.19

(\$79.35) \$12.37 \$1,332.73 \$1,265.75 \$8,003.24 \$8,003.24 \$19,287.73 \$8,636.67 \$27,924.40 (\$3,024.61) \$13,686.90 \$7,291.70 \$17,953.99 \$613,639.00 \$164,688.14 \$778,327.14

\$1,465,498.38 (\$925,416.74) (\$151,773.96) \$1,508,412.08 **\$1,896,658.76** \$3,191.88 \$51,627.96 \$271,109.21 \$65,332.22 \$429,719.34 **\$820,980.61** 

> \$662,660.73 **\$662,660.73**

\$20,018.59

| \$23,806.75    |                |
|----------------|----------------|
| \$5,503.35     |                |
| \$3,568.31     |                |
| \$3,945.89     |                |
| \$3,147.45     |                |
| \$7,132.52     |                |
| \$6,624.04     |                |
| (\$154.57)     |                |
| \$2,454.19     |                |
| \$40,466.18    |                |
| \$1,550.63     |                |
| \$1,398.73     |                |
| \$820.43       |                |
| \$18.15        |                |
| \$3,863.48     |                |
| (\$597.73)     |                |
| \$123,566.39   |                |
|                |                |
| \$174,991.75   |                |
| \$89,260.77    |                |
| \$264,252.52   |                |
|                |                |
| \$47,813.98    |                |
| \$13,042.03    |                |
| \$60,856.01    |                |
| \$3,828,975.02 |                |
|                |                |
| \$5,647.91     |                |
| (\$4,947.95)   |                |
| (\$57,197.37)  |                |
| \$0.00         |                |
| (\$98,454.00)  |                |
| (\$154,951.41) |                |
|                | \$3,674,023.61 |
|                |                |
| \$0.00         |                |
| \$0.00         |                |
|                | \$0.00         |
|                | \$4,560,797.80 |

### Workplan – 2015-6

### **Accomplished**

- Review going to a modified cash basis as recommended by MAP
- Consider other MAP recommendations from the February financial assessment
- Develop financial statements that are simpler and more transparent including a "1-page" summary

### **Outstanding**

- Consider modifications to the current monitoring schedule
- Consider divestment of fossil fuels in our investment portfolio in conjunction
  with Ross Levin
- Review new fiscal policy & procedures manual for staff including budget variance policy
- Develop a three to five year financial forecast
- Develop a racial justice lens for financial affairs
- Determine how the church's database can be valuable in managing financial affairs
- Determine utility of a church-wide "dashboard"

11/16/15

#### Capital Budget - Progress Report November 2105

| Total Funding Available   | \$175,000  |
|---|--|
| <u>Completed Projects</u><br>Building Audit/Reserve Study<br>Balcony Railing<br>Carpeting for stage stairs (social hall)<br>New Lighting sanctuary<br><b>Total Completed</b>  | \$5000<br>\$2495<br>\$325<br>\$1790<br><b>\$9,610</b>  |
| <u>Projects in progress</u><br>Computers & AV needs<br>(13000 so far, includes computers, google for nonprofits and<br>site surveys, firewall, switch, cabling)   | Estimated Cost<br>\$28,300<br>d installation, wireless   |
| Parking lot<br>(3750 so far for plans)  | \$100,000  |
| New Lighting (Sanctuary) -<br>remaining- led lighting in chandeliers<br><b>Total in progress</b>  | \$2000<br><b>\$130,300</b>   |
| Remaining Projects<br>Vinyl Asbestos Tile (Arches) seal and carpet<br>AC Split System (serves sanctuary) 1976<br>Freezer - reach-in - waiting for the current one to die<br>Front Landing Replacement<br>Repair Main Entrance Stairwell<br><b>Total Remaining</b> | Estimated Cost<br>\$100<br>\$25,000-30,000<br>\$2000<br>\$5000<br>\$8000<br><b>\$40,100-45,100</b> |
| Total Estimated Cost of Proposed Projects   | \$180,010-185,010  |
| Projects not happening<br>Carpet (library, balcony, chancel stairs)   | \$4000   |
| Projects paid through operating budget<br>Pipe repairs  | \$3000   |

In order to stay within our total loan amount, it is likely that not all projects will be completed. The Buildings and Grounds Committee, working with Tracy Van Epps, our facilities manager, and Rev. Jen Crow, will determine which projects will go forward.